



**We make  
the world run on IT**



# Edito

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By 2025, 85% of infrastructure strategies will integrate on-premises, colocation, cloud and edge delivery options, compared with 20% in 2020.

Gartner

## The world runs on IT.

IT is the heartbeat of business in a global, hyper-competitive market that never sleeps nor slows down.

IT must be always-on — with networks, services and applications performing optimally and delivering seamless customer experience. Business-critical applications must be continuously available and performing optimally – around the globe in the cloud and data centers, and on smart devices. Businesses today must have an unblinking eye on IT, ensuring service uptime and peak performance.

IT is at the very core of everything we do today in business and our personal lives. It must be available whenever and wherever business operates — without compromise.

## No IT means no business.

Customers and employees expect services available at their fingertips at any moment of the day and night, and the global scope of business means it truly never sleeps. Neither can IT.

Downtime or network outages can cost businesses billions from cascading failures and, worse, drive customers away. Business today cannot afford to slow down or go down. It must be always-on, and so too must its IT operations.

Julien Mathis & Romain Le Merlus  
Co-founders



A privately held company, Centreon was created in 2005 when its founders envisioned an entirely new approach to IT monitoring based on an Open Source software framework. Today, Centreon has grown into a leader in business-aware IT monitoring. Its platform is used by enterprise customers around the world to eliminate costly downtime and align their IT operations with their business goals.



Software provider since 2015



250,000 free users in 60 countries



125 employees



780 corporate customers



60 international partners



56% annual revenue growth

Centreon enables innovation and competitive advantage for today's digital businesses as they grow and innovate. To create great customer experience, IT must operate wherever and on whatever the business touches, calling for monitoring that is both future-proof and comprehensive. By delivering holistic, business-aware, AIOps-ready monitoring, Centreon is empowering digital organizations to reach their business goals today and tomorrow.

#### Enterprise customers

**AIRBUS**

**FM LOGISTIC**



**LUXOTTICA**



#### Public / Non-profit customers



#### MSP customers

**CGI**

econocom



To learn more, read our [customer stories](#).



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I&O leaders migrating to the cloud must understand that, even though they are outsourcing much of the complexity with IT infrastructure, it will introduce new gaps in monitoring visibility.

Gartner



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Only 27% of CIOs rate the visibility over performance levels as excellent.

### State of IT Monitoring

## A Context of Change Acceleration

### Digital Transformation

In a global 24/7-connected market, IT is mission critical for digital businesses and must be Always-On.  
No IT, No Business.

### Everywhere Enterprise

Cloud, Edge, remote work, VPN, distributed applications, e-commerce, unified communications and innovative customer experience are the New Normal.

### Business Resiliency

Ever-changing and increasingly complex technology calls for IT Operations rationalization, with less tools for a Better Visibility.

## Businesses need holistic visibility into IT to ensure operational excellence.



Visibility on IT, from cloud to Edge



IT monitoring tools rationalization to eliminate silos



SLA management to align IT with business



Cost reduction



Actionable insights for decision-making



Growing complexity management and data volumes

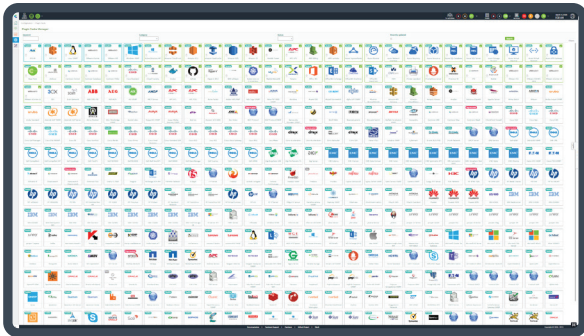
Centreon provides CIOs and IT operations with visibility from Cloud-to-Edge, enabling performance excellence of digital businesses:

- One single and reliable source of information for improved SLA management.
- Business-oriented KPIs for optimized user and customer experience.
- Attractive TCO for budget control.

## Why Use Centreon?

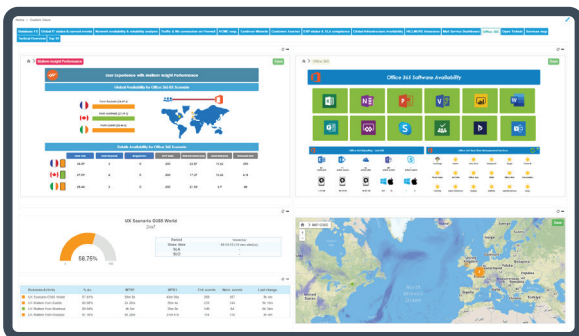
### Holistic Visibility

Holistic IT Monitoring, from Cloud to Edge. No more blind spots thanks to 600+ ready-to-use connectors. Constantly current IT monitoring scope with Auto-Discovery capabilities.



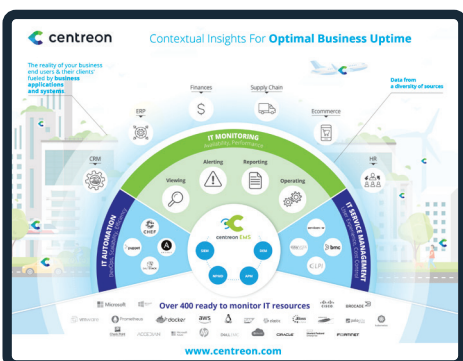
### Business Aware

IT operations alignment with business objectives through intuitive monitoring: Service Mapping, Top-Down Views, dashboards and reports.



### AIOps and Future-Ready

AIOps-ready IT Monitoring, open and flexible, API-centric, distributed and scalable, based on a acclaimed Open Source framework. AI and ML empower anomaly detection, predictive analysis or event correlation.



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Centreon enables us to monitor 90% of the IT system—helping improve availability. As well as part of our organization’s agile transformation, Centreon contributes to breaking silos and strengthening communications. Synergy and efficiency within our teams have also improved.”

**Nirina Razafimandimby**  
Ministère de la Justice

“

Thanks to Centreon’s dashboards and cockpits, which can be accessed via an entirely secure SaaS portal, our clients have greater visibility on their equipment and network. The benefit for Hub One is that Centreon ensures we are reactive, resulting in a higher control of the service levels we contractually offer our clients. Centreon really helps us improve customer experience.”

**Morgan Berton**  
Hub One

## Open Source or Commercial, On-Premises or SaaS: the choice is yours

Centreon commercial editions extend the future-ready Open Source framework promoting agility, scalability and flexibility in the never-ending journey to modern IT.

- Centreon can be installed on your premises or delivered as a SaaS service.
- Choose Centreon IT Edition for Cloud-to-Edge IT visibility or Centreon Business Edition to align IT Operations with business objectives.
- Centreon MSP Edition is dedicated to Managed Service Providers to improve their productivity and create value for their customers.

Centreon Platform	Open Source	IT Edition	Business Edition	MSP Edition
<b>Licences et Support</b>				
Pricing Model	Free	Subscription	Subscription	Pay-per-Use
Support Plan	Community	Platinum	Platinum	MCO
<b>Future-Ready</b>				
All-in-One Virtual Appliance	•	•	•	•
Role-Based Access Control	•	•	•	•
Scalable & HA	•	•	•	•
Distributed Monitoring & Operations	•	•	•	•
Seamless Integrations	•	•	•	•
Open-Source flexibility	•	•	•	•
AIOps-Ready		•	•	•
Cloud-Augmented		•	•	•
<b>Holistic Visibility, from Cloud-to-Edge</b>				
Unmatched monitoring scope	•	•	•	•
Efficient Event Management, Desktop + Mobile	•	•	•	•
Automatic Discovery Engine		•	•	•
Ready-to-monitor configuration templates		•	•	•
Enterprise Plugin-Packs: get started in minutes		•	•	•
Custom Dashboards		•	•	•
AI-powered Anomaly Detection (Beta)			•	•
<b>Business-Aware IT Monitoring</b>				
Service Mapping			•	•
Extensive Top-Down Views			•	•
Cockpit Views			•	•
Extended Custom Dashboards			•	•
Graphical Views			•	•
Geographical Views			•	•
Analytics & Reports			•	•
Service-Level Agreement KPIs			•	•
Capacity Planning			•	•

## Services

**Centreon's expertise services** are designed to help you make the most of your monitoring system and your investment.

From first implementation to MRO: POC (Proof Of Concept), installation, migrating from Nagios® or similar open source tools, specific software extension, integration with multiple cloud platforms (eg. AWS Cloud Watch, Azure, Google), container monitoring (eg. Kubernetes, Prometheus...), MRO contract (Maintain, Repair, Operate)...

**User-centric Training** to start acquiring the skills you need to use your Centreon solution to its fullest.

- **eLearning** : always on, from anywhere, Centreon Training is just a click away. You have full control over the pace of your training, including when you're ready to get tested and a Centreon training expert is available to answer your questions.
- **Blended Learning** : mix powerful class-based interactions with the flexibility of eLearning.

**Centreon's Tech Support** gets right to the heart of the problem with combined experience for prompt user assistance and faster problem-resolution. Whether it's run-of-the mill user advice, fixing software anomalies or treating service disruptions, Centreon Tech support response is 20 minutes on average, compared to the industry average of 90 minutes.

### What customers say...

**"Super: very responsive for a non-critical problem; great advice that helped us quickly identify the source of the problem."**

**"Centreon Tech Support is one of the best support I've seen in IT."**

Source: CTS customer evaluations

## Partners

Centreon's official partners work for IT operational excellence and client success. We rely on the expertise of our partners to deploy Centreon internationally.

You are looking for a partner to accompany you in your IT monitoring project: consult the [list of our official partners](#).

You are an IT services company and you would like to become a Centreon partner? Discover the advantages of our [on Partner Program](#).





Centreon is a global provider of business-aware IT monitoring for always-on operations and performance excellence. The company's AIOps-ready, business-aware IT monitoring platform is renowned for its unique ability to monitor today's complex and converging infrastructures, from Cloud-to-Edge.

Privately held, Centreon was founded in 2005 with roots in Open Source software. The company continues to steward a dynamic Open Source framework and a growing, vibrant global community of 200,000.

Today, Centreon is trusted by organizations of all sizes across a wide range of public and private sectors. Its head offices are located in Paris and Toronto, with sales offices in Geneva, Luxembourg and Toulouse.

To know how we can help you, please contact us.

To help you in your IT monitoring journey, find all of our free and educational resources: ebooks, guides, surveys, customer stories, tutorials and videos in our resource center.



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